

# FOLKESTONE TOWN COUNCIL



The Town Hall  
1-2 Guildhall Street  
Folkestone  
Kent  
CT20 1DY

Telephone: (01303) 257946  
Email: [enquiries@folkestone-tc.gov.uk](mailto:enquiries@folkestone-tc.gov.uk)  
Web: [www.folkestone-tc.gov.uk](http://www.folkestone-tc.gov.uk)

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## COMMUNITY SERVICES COMMITTEE AGENDA

**Meeting:** Community Services Committee  
**Date:** 14 April 2026 (Tuesday)  
**Time:** 7.00 p.m.  
**Place:** Town Council Meeting Room, Town Hall, 1 – 2 Guildhall Street, Folkestone, CT20 1DY

**To:** The Community Services Committee  
(All other Councillors for information only)

**YOU ARE HEREBY SUMMONED** to attend a meeting of the Community Services Committee on the date and at the time and place shown above to transact the business shown on the agenda below. The meeting will be open to the press and public.

Any member who wishes to have information on any matter arising on the Agenda which is not fully covered in these papers is requested to contact the Town Clerk prior to the meeting.

**Toni Brenchley**  
Town Clerk

**1. APOLOGIES FOR ABSENCE**

To receive and approve any apologies for absence.

**2. DECLARATIONS OF INTEREST**

To receive any declarations of either personal or prejudicial interest that Members may wish to make.

**3. MINUTES**

To receive the Minutes of the meeting of the Community Services Committee held on 10 February 2026 and to authorise the Chair of the Committee to sign them as a correct record.

**4. COMMUNITY SERVICES - KEY PERFORMANCE INDICATORS REPORT CS/26/414**

Report CS/26/414 presents the Council's performance against the agreed Key Performance Indicators (KPIs) for the reporting year, in accordance with the Four-Year Plan. The Committee is asked to receive the report and consider the recommendations set out within it.

## **5. CIL CONSULTATION**

An update will be provided supplementary to the resolution from the meeting on 10 February asking that the Town Clerk and Communities & Events Officer undertake further research to ascertain costs, required resource, land ownership, responsibility and viability of potential projects.

## **6. FOLKESTONE MUSEUM REPORT CS/26/417**

The Committee is asked to receive and note Report CS/26/417.

## **7. ARMED FORCES DAY FOLKESTONE WITH AIR DISPLAYS 2026**

The Communities & Events Officer will update the Committee in respect of developing arrangements.

## **8. FOLKESTONE TOWN CENTRE AND CHERITON CHRISTMAS LIGHTING INSTALLATIONS**

The Committee will be updated regarding Christmas lighting assets and installations including the associated KCC essential tree works in Folkestone and Cheriton.

## **9. AGE FRIENDLY TOWNS**

An Age-friendly Community is a place that enables people to age well and live a good later life.

Town and parish councils are uniquely positioned to make their communities more age-friendly and are already delivering services to support local needs.

Further details are attached within the Age Friendly Towns & Parishes Webinar Chat Summary for the Committee's information and consideration.

The Communities & Events Officer will provide an update to the Committee in respect of potential projects.

## **10. YOUTH PROJECTS**

Due to the underwhelming uptake of the Kwik Cricket and Councillor Cup Football Tournament, Officers have explored other activities that may appeal to the youth of Folkestone.

Two projects have been identified for further development:

- Chess introduction: The local Junior Chess Club has expressed an interest in introducing more young people to chess, with the potential for Folkestone to host a junior chess competition in the future.
- Folkestone archaeology: Officers propose engaging an outside body to host outdoor workshops and introduce schools to the world of archaeology and local history.

## 11. SCALE OF FEES

The Finance & General Purposes Committee received the schedule proposing revised fees and resolved to approve the proposed schedule on the understanding that it would be placed on the next agenda for consideration by the Community Services Committee.

The Committee is therefore requested to review and determine whether to approve the revised scale of fees.

## 12. DEFIBRILLATORS & BLEED KITS

The Committee will be provided with an update on the Council-managed defibrillators and bleed kits located across Folkestone, including their current status, maintenance arrangements, and any actions required.

## 13. DATE OF NEXT MEETING

Community, Climate & Environment Committee 9 June 2026 at 7.00pm

### **Councillors on Committee**

Councillor Bridget Chapman

Councillor Jane Darling

Councillor Peter Gane

Councillor Lucy McGirr

Councillor Belinda Walker

Councillor Roger West

*Parking available for Councillors @ 6.00pm on the precinct area at the front of the Town Hall.*



## FOLKESTONE TOWN COUNCIL

**Minutes of the Community Services Committee meeting held at the Town Hall,  
1 – 2 Guildhall Street, Folkestone, CT20 1DY on Tuesday, 10 February 2026 at  
7.00pm.**

**Present: Councillors Peter Gane, Lucy McGirr, Belinda Walker and Roger West (Chair).**

**In Attendance: Toni Brenchley – Town Clerk  
Vicky Deakin - Communities & Events Officer**

**Absent: Councillors Bridget Chapman and Jane Darling**

### **1349. APOLOGIES FOR ABSENCE**

There were no apologies for absence.

### **1350. DECLARATIONS OF INTEREST**

There were no declarations of interest.

### **1351. MINUTES**

The Committee was asked to receive the Minutes of the meeting of the Community Services Committee held on 14 October 2025 and to authorise the Chair of the Committee to sign them as a correct record.

**RESOLVED: That the Minutes of the meeting held on the 14 October 2025 be received and signed as a correct record.**

Proposed: Councillor Lucy McGirr

Seconded: Councillor Belinda Walker

Voting: F:4, Ag:0, Ab:0

### **1352. ARMED FORCES DAY FOLKESTONE – 2026**

The Communities and Events Officer updated the Committee in respect of developing plans for Armed Forces Day.

### **1353. DRAFT COMMUNITY RESILIENCE PLAN**

The Town Clerk updated the Committee and asked that it review and comment on the draft Community Resilience Plan. The Plan will aim to support and signpost members of the community to help them prepare for and respond to emergencies at a local level by identifying volunteers, resources and vulnerable areas and members of the community.

The Climate & Environment Committee will also be consulted for comments prior to the production of a final plan.

### **1354. FOLKESTONE MUSEUM REPORT CS/26/410**

The Committee was asked to receive and note Report CS/26/410.

**RESOLVED: To receive and note report CS/26/410 and that a vote of thanks to the Museum staff be recorded.**

Proposed: Councillor Lucy McGirr

Seconded: Councillor Belinda Walker

Voting: F:4, Ag:0, Ab:0

### **1356. FTC VISITOR INFORMATION SERVICE/TOURISM AND MUSEUM RETAIL OFFER**

The Communities & Events Officer updated the Committee in respect of FTC's current Visitor Information Service and the development of its retail offer.

### **1356. THE LEAS TOWN TRAIL HERITAGE BOARD**

The Communities & Events Officer updated the Committee in respect of the current status relating to the replacement of The Leas Town Trail heritage noticeboard.

### **1357. PEACE MEMORIAL**

Further to a meeting with CJ Russell (President – The Royal Federation of Belgian Veterans) the Communities & Events Officer and Cllr Lucy McGirr updated the Committee in respect of costs, required resources and viability of the suggested project. Further to outcomes of this research, The Royal Federation of Belgian Veterans will be contacted inviting it to apply for a Town Grant for the organisation to deliver this project should it wish to do so.

### **1358. CIL CONSULTATION**

The Committee's views were sought on how Community Infrastructure Levy (CIL) funding should be allocated, now that the public consultation inviting residents, community groups and local businesses has concluded.

**RESOLVED:**

i) That the Town Clerk and Communities & Events Officer undertake further research to ascertain costs, required resource, land ownership, responsibility and viability of the following projects:

- Installation of a MUGA at Coniston Road Play Park

Installation of new equipment suitable for older youths at Naseby Avenue Play Park

Installation of equipment designed and suitable for those with disabilities and accessibility difficulties

- Installation of a shelter for sea swimmers at Mermaid Beach
- Provision of cycle hoops and storage to secure bicycles at top of Sandgate Road, outside Chaos Cards on Sandgate Road and on Cheriton Place
- Installation of specialist beach wheelchairs at the Sunny Sands

ii) Prepare a consolidated report combining the research outcomes with the results of follow-up actions for the projects resolved by the Community Services Committee and the Climate & Environment Committee to be progressed. The report is to be included on the agenda for the next Community Services Committee meeting on 14 April 2026 for Members' review and determination on how to proceed with a final review by the newly combined Community, Climate & Environment Committee.

Proposed: Councillor Peter Gane

Seconded: Councillor Belinda Walker

Voting: F:4, Ag:0, Ab:0

**1359. ARMED FORCES COVENANT UPDATE**

As the lead officer for the Armed Forces Covenant, the Communities & Events Officer updated the Committee in respect of actions required to develop an application for submission to achieve an upgrade from Bronze Award to the Employer Recognition Scheme Silver Award.

The Committee were asked to nominate a Folkestone Town Councillor for the role of Armed Forces Champion.

**RESOLVED: That Councillor Belinda Walker be nominated for the role of Armed Forces Champion.**

Proposed: Councillor Peter Gane

Seconded: Councillor Roger West

Voting: F:3, Ag:0, Ab:1

**1360. DATE OF NEXT MEETING**

Tuesday 14 April 2026 at 7pm

The meeting concluded at 7.30pm

Chair.....

Date.....

This report will be made public on 8 April 2026.

**Folkestone  
Town Council**



**Report Number CS/26/414**

**To:** Full Council  
**Date:** 14 April 2026  
**Status:** Public Report  
**Responsible Officer:** Town Clerk

**SUBJECT: COMMUNITY SERVICES - KEY PERFORMANCE INDICATORS**

**SUMMARY:**

This Quality Performance Report outlines the Council's performance against agreed Key Performance Indicators (KPIs) for the reporting year, as outlined in the Four-Year Plan. It supports transparency, continuous improvement, and provides Committees with information to monitor progress and identify areas for development.

**REASONS FOR RECOMMENDATIONS:**

The Committee is asked to agree the recommendations set out below to;

- i. Present annual performance data
- ii. Enable Committees to track progress
- iii. Identify recommendations for improvement
- iv. Support public transparency by reporting KPIs within the Annual Report

**RECOMMENDATIONS:**

- 1) To receive and note Report CS/26/414
- 2) That Councillors review the existing KPIs and consider any proposed amendments.

*Aims and Objectives – Corporate Priority 9 – Improve the corporate management and efficiency of the Town Council*  
*Financial Implications – To use Town Council funds efficiently and effectively*  
*Equal Opportunities – Equal access to services*  
*Environmental Issues – The environmental impact has been considered in the preparation of all budgets.*

## 1.0 KEY PERFORMANCE INDICATORS

KPI	Key Performance Indicator	Annual Target	2025/26	Proposals 2026/27
CS1	Number of Community Events held.	2	<b>2</b>	<b>2</b>
CS2	Number of Youth Events held.	2	<b>0</b>	<b>2</b>
CS3	Number of bookings of the Temporary Exhibition Room.	2	<b>3</b>	<b>2</b>
CS4	Number of volunteer hours per annum helping to deliver Museum services.	500	<b>249</b>	<b>300</b>
CS5	Number of wellbeing activity sessions.	12	<b>7</b>	<b>12</b>
CS6	Number of formal education activity sessions.	90	<b>68</b>	<b>75</b>
CS7	Loan Box bookings.	18	<b>6</b>	<b>8</b>
CS8	Young people involved in informal engagement activities.	2,000	<b>1770</b>	<b>2000</b>
CS9	Engagement of adults in Museum outreach activities.	500	<b>94</b>	<b>150</b>
CS10	Uplift in donations.	10%	<b>103%</b>	<b>10%</b>

## 2.0 PERFORMANCE ANALYSIS AND REASONS FOR ANY PROPOSALS

- 2.1 KPI CS1 – has been achieved through the successful delivery of the annual Christmas Light Switch-On event and the Armed Forces Day Veterans’ Lunch, both of which were delivered within available resources and budget.
- 2.2 KPI CS2 – Due to the lower-than-anticipated participation in the Kwik Cricket and Councillor Cup Football Tournament, officers and councillors have been exploring

alternative activities that may have greater appeal to the young people of Folkestone, but which have not yet been delivered.

- 2.3 KPI CS3 – was achieved - The Folkestone Elephant Project, Art in Romney Marsh, and local artist Deborah Crofts held shows in the temporary exhibition room this year.
- 2.4 KPI CS4 – was not achieved, in part due to lower volunteer numbers, and in part due to an optimistic target.
- 2.5 KPI CS5 – Not achieved due to a slow start to activities in 2025-6. It is proposed that the target stays at 12, so the museum holds at least one a month.
- 2.6 KPI CS6 – not achieved due to an over-optimistic target, despite raising our number of booked sessions by 17% on 2024-5. It is proposed to bring this target down, and aim for around a 10% increase next year.
- 2.7 KPI CS7 – was not achieved due to an over-optimistic target which represented every loan box being booked every term. It is proposed that we reduce the target to a 33% increase on this year's achieved targets, from 6 to 8.
- 2.8 KPI CS 8 – was not achieved, despite a 12% increase in our numbers from 2024-5. It is proposed that the target remains at 2000 for the 2026-7 financial year.
- 2.9 KPI CS 9 – was not achieved due to an over-optimistic target. It is proposed that we reduce the target to reflect our increased programme for adults next year.
- 2.10 KPI CS 10 – has been achieved. It is proposed that the target remains at 10% for next year - despite the dramatic increase in donations this year, we may be close to a ceiling for donations.

### **CONTACT OFFICER**

If you have any queries about this report, please contact the Town Clerk of the Council.  
Tel: 01303257946 or email [toni.brenchley@folkestone-tc.gov.uk](mailto:toni.brenchley@folkestone-tc.gov.uk) prior to the meeting.

This report will be made public on 8 April 2026

**Folkestone  
Town Council**



**Report Number: CS/26/417**

**To:** Community Services  
**Date:** 7th April 2026  
**Responsible Officer:** Town Clerk  
**Report by:** Museum Manager/Curator  
**Subject:** MUSEUM CURATOR'S REPORT

**SUMMARY:**

This report provides an update on Folkestone Museum's work covering the period 1 February to 1 April 2026.

**REASONS FOR RECOMMENDATION:**

The long-term agreement (2020-2040) between the Town Council and National Lottery Heritage Fund (principal funder) to deliver its heritage objectives: to preserve and enhance the town's heritage through the provision of Folkestone Museum.

**RECOMMENDATIONS:**

- 1. To receive and note report CS/26/417**
- 2. To agree that Folkestone Town Council will release £5300 from the Museum Reserve to complete our radon remediation project.**

Aims and Objectives – Maintaining an accredited museum and Corporate Priority Ten – Preserve the Town's heritage and regenerate community spirit.  
Financial Implications – Meeting the requirements of NLHF & Council within budget  
Equal Opportunities – Access to all  
Environmental Impact – The environmental impact has been considered in the preparation of all budgets.

## **1. Introduction**

The Museum continues to open on a five-days-per-week basis alongside the Town Hall and visitor information service.

## **2. Exhibitions**

The Museum's last exhibition, 'For the Love of Nature', showcased the work of local artist Deborah Crofts. It closed on the 2<sup>nd</sup> of April.

Planning for our summer exhibition, featuring finds from a local Anglo-Saxon cemetery (as seen on Digging for Britain) is going well. We have selected goods from four graves to feature, including the sword which came to international attention. The goods found in these graves, and the DNA results which accompany most of them, will help us tell the story of some of the people who lived locally during the 5<sup>th</sup> and 6<sup>th</sup> centuries AD.

## **3. Outreach and Education**

Over the February half term, the Museum held another week of family activities, themed around Chinese New Year and Ramadan. 171 children took part over the week. In our other fortnightly craft activities, 66 young people have taken part in three activities at the Museum.

Our formal learning programme continues to go from strength to strength. We have hosted 17 class visits, including 2 homeschool sessions, in this reporting period. Eleven of those schools visited in March – we welcomed 380 young people to the museum in that month alone.

We also hosted the Michaela Cisarikova Dance Company for a day of workshops on the eighth of March. 'Tractor Time' explores farming and folk traditions through movement, music and imagination. Forty people (adults and children) took part on the day.

## **4. Collections Development & Care**

We continue to work on our botany collection to identify missing accessioned specimens – we have now reconciled 50% of the large number of 'missing' samples from this collection.

We have also been gifted a new object for the collection: a souvenir mug from the 1886 Folkestone National Art Treasures Exhibition, which then became the Pleasure Gardens Theatre before it was demolished in 1964. This is a rare survivor – the art exhibition closed after five months due to poor support. We are very grateful to the donor for this addition to the museum's social history collection.

## **5. Volunteering**

Three of the Museum's volunteers totted up 30.5 hours of work in the last reporting period.

## **6. Radon Remediation**

The museum has received a £5000 emergency grant from South East Museums to contribute towards the cost of remediating the unsafe levels of radon still in our Collections Room. It will also begin the process of dealing with the radon in our sub-basement.

To complete the project, I would like to release £5300 from the Museum Reserve so that we can complete the remediation works in the Collections Room using our preferred contractor.

## **7. Local AI Project**

We have received full funding from the Arts Council for our Local AI project, in partnership with SD Projects. £49000 will be shared between the partners.

This project was originally due to start on the 15<sup>th</sup> of February, but due to internal delays within the Arts Council, we received our offer of funding on March 6<sup>th</sup>. It is most likely that the project will go ahead this autumn.

## **8. William Harvey 2028 Celebrations**

We had final confirmation of our Places of Science grant this month, which will fund our celebration of William Harvey in 2028, on the 400<sup>th</sup> anniversary of his book *De Motu Cordis*, which detailed his discoveries about blood circulation.

Our work on this project (which has a long development period attached, so we can properly develop our science communication skills as a team) will begin at the end of July.

## 9. Corporate Plan KPI Performance 2026-2027 Financial Year

KPI	Reporting period (Feb '26-Apr '26)	Previous Year (2024-5)	Year to Date
<b>C1</b> Visitors to Town Hall	4829	31385	33489
<b>C10</b> Website visits (Museum only)	2900	24000	22000*
<b>C11</b> Facebook followers	4104	3888	4104
<b>CS3</b> Exhibition room bookings	1	0	3
<b>CS4</b> Volunteer hours	30.5	16	249
<b>CS5</b> Wellbeing activity sessions	2	0	7
<b>CS6</b> Formal education sessions	19	13	28
<b>CS7</b> Loan box bookings	1	4	7
<b>CS8</b> Young people involved in engagement activities	257	1425	1770
<b>CS9</b> Adults engaged in Museum engagement activities	8	0	94
<b>CS10</b> Uplift in Donations	£323.80	£502.35	£1229.88

Folkestone Museum's Instagram account also has 2806 followers (up from 2774 reported in CS/25/399).

\*In 2024-5, the huge attention on the Anglo-Saxon sword featured on Digging for Britain brought a spike of traffic to our website, which accounts for the drop in visitors this year.

## **Age-friendly Town and Parish Webinar (29 January 2026): chat summary**

### Practices and contact details shared

Wincanton Cares supports older residents in the BA9 postcode area and is leading on ageing well work with Wincanton Town Council. Jacky can be reached at [info@wincantoncares.org](mailto:info@wincantoncares.org)

Sarah from Dorset shared her email for people working in nearby areas as they are keen to develop age-friendly towns: [agefriendly@dorset.gov.uk](mailto:agefriendly@dorset.gov.uk)

Dawn volunteers with Hastings Heart Information Hub in Hastings Town Hall and would like to know about any other local initiatives to be involved in: [dawnmatthews2311@outlook.com](mailto:dawnmatthews2311@outlook.com)

Rachel from North Yorkshire Council Parish Liaison Team shared contact details: [parishliaison@northyorks.gov.uk](mailto:parishliaison@northyorks.gov.uk). Looking to work more closely with the (600+) parish councils in the county, so get in touch if you are in one of those.

Judie Collins in Trafford would like to speak to people in local authorities who have parishes struggling with issues around planning and loss of green space: [judieco@hotmail.com](mailto:judieco@hotmail.com)

For information on Houghton & Wyton's Time Bank: [clerk@houghtonwytonparishcouncil.gov.uk](mailto:clerk@houghtonwytonparishcouncil.gov.uk)

At Buckinghamshire Council, the Public Health team have partnered with Age UK Bucks to work with us to make Bucks more age friendly, we have got an Age Friendly Coordinator, there is a lot of activity underway across the domains, we have a large number of VSCE partners supporting the work and would like to engage more with town and parish councils to help at a hyper local level: [Age Friendly Communities | Buckinghamshire Council](#)

If anyone is near Tenterden and would be interested joining a local assembly of parish councils and nearby villages, contact Ginny at [towncoord@tenterdentowncouncil.gov.uk](mailto:towncoord@tenterdentowncouncil.gov.uk)

North Yorkshire runs death cafes and can speak to people interested in setting them up: [helen.carmichael@northyorks.gov.uk](mailto:helen.carmichael@northyorks.gov.uk)

### Useful links and resources

Ageing Better age—friendly resources: [Age-friendly resources | Centre for Ageing Better](#)

Town and parish guide: [Age-friendly Town and Parish Guide | Centre for Ageing Better](#)

Community survey template: [Age-friendly Community Survey | Centre for Ageing Better](#)

Check if your area is a member of the UK Network: [UK Network of Age-friendly Communities | Centre for Ageing Better](#)

Age Without Limits Action Day (10 June 2026): <https://www.agewithoutlimits.org/day>

Kent – Digital Champion volunteering programme <https://www.kent.gov.uk/leisure-and-community/volunteering/digital-champion-network-volunteers>

Derbyshire 'Time Swap' scheme: [www.derbyshiretimeswap.org.uk](http://www.derbyshiretimeswap.org.uk)

Cottenham Parish Council mentioned that they are working with youth club providers on an intergenerational project: 'The Generation Game which links young people in the village (age 15/16) with an older resident. It benefits both age groups and we're now looking at expanding to hold regular 'Sunday Socials' run by the young people/volunteers/a paid person to create a more cross generational community': [www.connectionsbusproject.org.uk](http://www.connectionsbusproject.org.uk)

## SCALE OF FEES - FOLKESTONE TOWN COUNCIL

Facility	Description	2025/26 Fees	Proposed 2026/27 Fees	2025/26 Concessionary Rate*	Proposed 2026/27 Concessionary Rate
Town hall	Hire of meeting room per hour	£18	£18	£15	£15
Town Hall	Hire of meeting room daily rate (09:30 - 16:00)	£110	£110	£90	£90
Museum	Hire of education space hourly rate (09:00 - 16:30)	£22	£22	£11	£11
Museum	Hire of education space daily rate (09:00-16:30)	£100	£100	£50	£50
Museum	Hire of education space evening rate (17:00 - 23:00)	£100	£100	£50	£50
Museum	Hire of education space weekend hourly rate (Sat, Sun, Bank Holidays)	£40	£40	£25	£25
Museum	Hire of education space weekend daily rate (Sat, Sun, Bank Holidays)	£140	£140	£80	£80
Museum	One hour Museum workshop	£100	£100		
Museum	Two-hour workshop including further hands-on, creative activities	£165	£165		
Museum	Educational Loan box hire (up to six weeks)	£40	£40		
Museum	<i>Multiple bookings 10x eligible for 25% discount</i>				
Museum	<i>Small class eligible for 25% discount</i>				
Museum Resources	Handling collection which includes handling bones, Roman and Iron Age pottery per session	£10	£10		
Museum Resources	Large format full HD LED multi-touch screen per session	£10	£10		
Allotments	Allotment returnable deposit (Covers remediation if required)	£50	£50		
Park Farm Allotment	Variable sized plot per square meter	£0.556	<b>£0.60</b>		
Tile Kiln Allotment	Variable sized plot per square meter	£0.556	<b>£0.72</b>		
Bus Shelter	2-4 The Old High St, Folkestone CT20 1RW (Annual)	£350	<b>£370</b>	£300	<b>£320</b>
Bus Shelter	24 Shaftesbury Ave, Folkestone CT19 4LL (Annual)	£180	<b>£160</b>	£120	<b>£100</b>
Bus Shelter	93 Shaftesbury Ave, Folkestone CT19 4LL (Annual)	£330	<b>£310</b>	£240	<b>£220</b>
Bus Shelter	178 Sandgate Road, Folkestone CT20 2LQ (Annual)	£330	<b>£310</b>	£240	<b>£220</b>

Bus Shelter	Shorncliffe Road near Folkestone West station (Annual)	£330	<b>£310</b>	£240	<b>£220</b>
Bus Shelter	Shorncliffe Road near Pub (Annual)	£330	<b>£310</b>	£240	<b>£220</b>
Bus Shelter	Southern Way CT20 1PH (Annual)	£330	<b>£310</b>	£240	<b>£220</b>
Bus Shelter	Green opposite 106 Church Rd, Cheriton CT20 3EN (Annual)	£330	<b>£310</b>	£240	<b>£220</b>
Bus Shelter	Canterbury Road, CT18 7BG (Annual)	£330	<b>£310</b>	£240	<b>£220</b>
Bus Shelter	Church Road, CT20 3LF (Annual)	£330	<b>£310</b>	£240	<b>£220</b>
Bus Shelter	Weymouth Road, CT19 4HX (Annual)	£180	<b>£160</b>	£124	<b>£104</b>
Bus Shelter	2-4 The Old High St, Folkestone CT20 1RW (Three months)	£150	<b>£130</b>	£100	<b>£80</b>
Bus Shelter	24 Shaftesbury Ave, Folkestone CT19 4LL (Three months)	£125	<b>£105</b>	£80	<b>£60</b>
Bus Shelter	93 Shaftesbury Ave, Folkestone CT19 4LL (Three months)	£125	<b>£105</b>	£80	<b>£60</b>
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Bus Shelter	Green opposite 106 Church Rd, Cheriton CT20 3EN (Three months)	£125	<b>£105</b>	£80	<b>£60</b>
Bus Shelter	Canterbury Road, CT18 7BG (Three months)	£125	<b>£105</b>	£80	<b>£60</b>
Bus Shelter	Church Road, CT20 3LF (Three months)	£125	<b>£105</b>	£80	<b>£60</b>
Bus Shelter	Weymouth Road, CT19 4HX (Three months)	£125	<b>£105</b>	£80	<b>£60</b>
Bus Shelter	<i>Renewal of bus shelter advertisement will be eligible for 10% discount</i>				
FTC Events	Market stalls for FTC events (prices starting from - dependent on size, location, commercial / non-commercial)	£75	£75		
Sponsorship Packages for Armed Forces Day	Gold Plus - One sponsor of the headline air display (Attendance for 2 guests at the veteran lunch hosted by the Mayor, promotion on our social media pages, and website, press release circulated to local and regional radio and many more)	n/a	<b>£4,000</b>		
Sponsorship Packages for Armed Forces Day	Gold – sponsorship of other air displays (Drinks on the chequerboard hosted by the Mayor, promotion on our social media pages, and website, press release circulated to local and regional radio and many more)	£3,000	£3,000		
Sponsorship Packages for FTC events	Silver (Regular mentions from the presenters through PA system on live radio and many more)	£2,000	£2,000		
Sponsorship Packages for FTC events	Bronze (An advertising laminate on one of Folkestone Town Council bus shelter for one year and many more)	£1,000	£1,000		

\*Concessionary rate applicable to charities and not-for-profit organisations.